

Bank Holding Company Performance Report December 31, 2020—FR BHCPR

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construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

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Summary Ratios

BHC Name

	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
Average assets (\$000)	398,361,500	278,433,500	261,041,500	224,851,750	
Net income (\$000)	3,299,000	3,704,000	3,507,000	2,354,000	
Number of BHCs in peer group					

Trumber of Brids in peer group									•						
	BHC	Peer # 9	Pct	BHC	Peer #	Pct									
Earnings and Profitability: Percent of Average Assets															
Net interest income (tax equivalent)	1.46			2.30			2.19			1.90					
+ Non-interest income	1.48			1.56			1.70			1.92					
- Overhead expense	1.86			2.12			2.13			2.20					
- Provision for credit losses	0.01			0			0			0					
+ Securities gains (losses)	0			0			0			0.01					
+ Other tax equivalent adjustments	0			0			0			0					
= Pretax net operating income (tax equivalent)	1.08			1.74			1.75			1.62					
Net operating income	0.83			1.33			1.34			1.05					
Net income	0.83			1.33			1.34			1.05					
Net income (Subchapter S adjusted)															
Percent of Average Earning Assets	4.05		1	0.75		ı	0.50		- 1	0.44		ı		1	
Interest income (tax equivalent)	1.65			2.75			2.58			2.11					+
Interest expense	0.10			0.38			0.33			0.16					
Net interest income (tax equivalent)	1.55			2.37			2.25			1.95					
Losses, Allowance, and Past Due + Nonaccrual															
Net loan and lease losses / Average loans and leases	0.03			-0.01			0.04			0.01					
Earnings coverage of net loan and lease losses (X)	332.38			-968			304.73			914					
Allowance for loan and lease losses / Total loans and leases not held-for-sale	0.04			0.05			0.06			0.08					
Allowance for loan and lease losses / Total loans and leases	0.04			0.05			0.06			0.08					
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	0.11			0.06			0.06			0.09					
30–89 days past due loans and leases / Total loans and leases	0.05			0.09			0.08			0.07					\bot
Liquidity and Funding															
Net noncore funding dependence	-19.53			-36.76			-60.76			-34.79					
Net short-term noncore funding dependence	-22.65			-40.35			-64.87			-37.46					
Net loans and leases / Total assets	15.43			12.82			12.89			15.22					
Capitalization															
Tier 1 leverage ratio	6.32			7.31			7.09			7.56					
Holding company equity capital / Total assets	10.21			7.40			6.97			7.61					
Total equity capital (including minority interest) / Total assets	10.21			7.40			6.97			7.61					
Common equity tier 1 capital / Total risk-weighted assets	18.50			19.51			17.62			19.28					
Net loans and leases / Equity capital (X)	1.51			1.73			1.85			2					
Cash dividends / Net income	38.80			28.62			22.41			25.28					
Cash dividends / Net income (Subchapter S adjusted)															
Growth Rates															
Assets	86.73			-0.84			21.87			8.90					T
Equity capital	157.81			5.20			11.58			12.81					1
Net loans and leases.	124.71			-1.41			3.23			14.10					1
Noncore funding	41.59			10.94			-56.31			324.17					
Parent Company Ratios															
Short-term debt / Equity capital	2.14			3.22			0			4.86					T
Long-term debt / Equity capital	15.36			30.95			33.02			20.47				1	+
Equity investment in subsidiaries / Equity capital	98.28			107.68			108.89			100.50				1	+
Cash from ops + noncash items + op expense / Op expense + dividends	73.87			378.16			115.55			141.14					+

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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Income Statement—Revenues and Expenses

						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Interest and fees on loans	1,393,000	1,405,000	1,389,000	1,046,000		-0.85	60.11
Income from lease financing receivables	0	0	0	0			
Fully taxable income on loans and leases	1,393,000	1,405,000	1,389,000	1,046,000		-0.85	60.11
Tax-exempt income on loans and leases	0	0	0	0			
Estimated tax benefit on income on loans and leases	0	0	0	0			
Income on loans and leases (tax equivalent)	1,393,000	1,405,000	1,389,000	1,046,000		-0.85	60.11
Investment interest income (tax equivalent)	4,548,000	5,159,000	4,576,000	3,142,000		-11.84	188.58
Interest on balances due from depository institutions.	139,000	601,000	438,000	194,000		-76.87	162.26
Interest income on other earning assets.	117,000	268,000	151,000	242,000		-56.34	-26.42
Total interest income (tax equivalent)	6,197,000	7,433,000	6,554,000	4,624,000		-16.63	133.15
Interest on time deposits of \$250K or more	0	0	0	0			
Interest on time deposits < \$250K	0	0	0	0			
Interest on foreign office deposits	0	0	0	0			
Interest on other deposits	92,000	700,000	546,000	148,000		-86.86	217.24
Interest on other borrowings and trading liabilities	293,000	326,000	293,000	194,000		-10.12	184.47
Interest on subordinated debt and mandatory convertible securities	0	0	0	0			
Total interest expense	385,000	1,026,000	839,000	342,000		-62.48	191.67
Net interest income (tax equivalent)	5,812,000	6,407,000	5,715,000	4,282,000		-9.29	130.09
Non-interest income	5,915,000	4,336,000	4,425,000	4,313,000		36.42	54.00
Adjusted operating income (tax equivalent)	11,727,000	10,743,000	10,140,000	8,595,000		9.16	84.18
Overhead expense	7,410,000	5,909,000	5,569,000	4,951,000		25.40	80.95
Provision for credit losses	21,000	-8,000	9,000	6,000			
Securities gains (losses)	4,000	6,000	0	12,000		-33.33	
Other tax equivalent adjustments	0	0	0	0			
Pretax net operating income (tax equivalent)	4,300,000	4,848,000	4,562,000	3,650,000		-11.30	88.68
Applicable income taxes	1,001,000	1,144,000	1,055,000	1,296,000		-12.50	20.31
Tax equivalent adjustments	0	0	0	0			
Applicable income taxes (tax equivalent)	1,001,000	1,144,000	1,055,000	1,296,000		-12.50	20.31
Minority interest	0	0	0	0			
Net income before discontinued operations, net of minority interest	3,299,000	3,704,000	3,507,000	2,354,000		-10.93	127.99
Discontinued operations, net of applicable income taxes	0	0	0	0			
Net income attributable to holding company	3,299,000	3,704,000	3,507,000	2,354,000		-10.93	127.99
Memoranda				1			
Net income - holding company and noncontrolling (minority) interest	3,299,000	3,704,000	3,507,000	2,354,000		-10.93	127.99
Investment securities income (tax equivalent)	4,548,000	5,159,000	4,576,000	3,142,000		-11.84	188.58
US Treasury and agency securities (excluding mortgage-backed securities)	49,000	151,000	221,000	129,000		-67.55	-45.56
Mortgage-backed securities	3,829,000	3,875,000	3,312,000	2,415,000		-1.19	214.88
All other securities	670,000	1,133,000	1,043,000	598,000		-40.86	148.15
Cash dividends declared	1,280,000	1,060,000	786,000	595,000		20.75	230.75
Common	1,040,000	899,000	623,000	431,000		15.68	227.04
Preferred	240,000	161,000	163,000	164,000		49.07	247.83

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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Relative Income Statement and Margin Analysis

	1	2/31/2020		13	2/31/2019		13	2/31/2018		1	2/31/2017		1	2/31/2016	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer #	Pct
Percent of Average Assets	Bilo	11 001 # 0	1 00	Dilo	1 001 # 0	1 00	Dilo	11 001 # 0	1 00	Dilo	11 001 # 0	1 00	Dilo	11 001 #	1 1 00
Interest income (tax equivalent)	1.56	T .		2.67			2.51			2.06	1			1	$\overline{}$
· · · · · · · · · · · · · · · · · · ·				0.37			0.32			0.15					+
Less: Interest expense				2.30			2.19			1.90					+
Equals: Net interest income (tax equivalent)				1.56			1.70			1.90	+			+	+
Plus: Non-interest income											+				+-
Equals: adjusted operating income (tax equivalent)				3.86			3.88			3.82	1				
Less: Overhead expense				2.12			2.13			2.20					
Less: Provision for credit losses		_		0			0			0					
Plus: Realized gains (losses) on held-to-maturities securities				0			0			0					
Plus: Realized gains (losses) on available-for-sale securities				0			0			0.01					
Plus: other tax equivalent adjustments				0			0			0					
Equals: Pretax net operating income (tax equivalent)	1.08			1.74			1.75			1.62					
enc: Applicable income tayon (tay equivalent)	0.25			0.41			0.40			0.58	1			1	_
Less: Applicable income taxes (tax equivalent)				0.41			0.40			0.38	+				+-
Less: Minority interest				1.33			1.34			1.05					+-
Equals: Net operating income	0.63			1.33			1.34			1.05					
Plus: Net extraordinary items	. 0			0			0			0					\top
Equals: Net income				1.33			1.34			1.05					
Memo: Net income (last four guarters)				1.33			1.34			1.05					
Net income–BHC and noncontrolling (minority) interest				1.33			1.34			1.05					
Margin Analysis		1													_
Average earning assets / Average assets				97.23			97.47			97.55					
Average interest-bearing funds / Average assets				80.89			80.30			77.17					
nterest income (tax equivalent) / Average earning assets				2.75			2.58			2.11					
nterest expense / Average earning assets				0.38			0.33			0.16					
Net interest income (tax equivalent) / Average earning assets	1.55			2.37			2.25	L		1.95					
Yield or Cost															
Total loans and leases (tax equivalent)	2.84			3.68			3.67			3.08	1				$\overline{}$
Interest-bearing bank balances				2.30			2.11			1.25					+
Federal funds sold and reverse repos				2.17			1.79			0.87					+
•				1.39			0.95			0.73	<u> </u>			+	
Frading assets				2.75			2.58			2.11	+				-
Total earning assets	1.00			2.13			2.30			2.11					_
nvestment securities (tax equivalent)	1.76			2.65			2.45			2.01					T
US Treasury and agency securities (excluding mortgage-backed securities)				2.16			1.46			1.20					
Mortgage-backed securities				2.60			2.42			2.11					1
All other securities				2.95			2.50			1.65					
nterest-bearing deposits	0.03			0.33			0.27			0.09					
Time deposits of \$250K or more															
Time deposits < \$250K															
Other domestic deposits				0.32			0.27								
Foreign deposits															
					, -										
Federal funds purchased and repos				0			0								
Other borrowed funds and trading liabilities				3.43			2.51			2.02	1				
All interest-bearing funds	0.13			0.46			0.40			0.20					

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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Non-interest Income and Expenses

Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
Ion-interest Income and Expenses					
otal non-interest income	5,915,000	4,336,000	4,425,000	4,313,000	
Fiduciary activities income	120,000	118,000	95,000	93,000	
Service charges on deposit accounts - domestic	5,000	6,000	5,000	4,000	
Trading revenue	4,000	2,000	4,000	-5,000	
Investment banking fees and commissions	5,120,000	3,935,000	3,961,000	3,897,000	
Insurance activities revenue	0	0	0	0	
Venture capital revenue	0	0	2,000	0	
Net servicing fees	0	0	0	0	
Net securitization income	0	0	0	0	
Net gains (losses) on sales of loans, OREO, other assets	-1,000	54,000	1,000	1,000	
Other non-interest income.	667,000	221,000	357,000	323,000	
otal overhead expenses	7,410,000	5,909,000	5,569,000	4,951,000	
Personnel expense	3,945,000	3,307,000	3,040,000	2,725,000	
Net occupancy expense	553,000	415,000	385,000	347,000	
Goodwill impairment losses	0	0	0	0	
Amortization expenses and impairment loss (other intangible assets)	190,000	27,000	30,000	38,000	
Other operating expenses	2,722,000	2,160,000	2,114,000	1,841,000	
ee income on mutual funds and annuities	1,409,000	1,430,000	1,543,000	1,827,000	
emoranda	·	·		·	
ssets under management in proprietary mutual funds and annuities	318,977,000	323,263,000	233,381,000	246,177,000	
umber of equivalent employees	32,108	19.991	19,519	17.575	
/erage personnel expense per employee	122.87	165.42	155.75	155.05	
verage assets per employee	12,406.92	13,927.94	13,373.71	12,793.84	

	BHC	Peer # 9	Pct	BHC	Peer #	Pct									
Analysis Ratios															
Mutual fund fee income / Non-interest income	23.82			32.98			34.87			42.36					
Overhead expenses / Net Interest Income + non-interest income	63.19			55			54.92			57.60					
Percent of Average Assets															
Total overhead expense	1.86			2.12			2.13			2.20					
Personnel expense	0.99			1.19			1.16			1.21					
Net occupancy expense	0.14			0.15			0.15			0.15					
Other operating expenses	0.73			0.79			0.82			0.84					
Overhead less non-interest income	0.38			0.56			0.44			0.28					
Percent of Adjusted Operating Income (Tax Equivalent)															
Total overhead expense	63.19			55			54.92			57.60					T
Personnel expense	33.64			30.78			29.98			31.70					
Net occupancy expense	4.72			3.86			3.80			4.04					
Other operating expenses	24.83			20.36			21.14			21.86					
Total non-interest income	50.44			40.36			43.64			50.18					
Fiduciary activities income	1.02			1.10			0.94			1.08					
Service charges on domestic deposit accounts	0.04			0.06			0.05			0.05					
Trading revenue	0.03			0.02			0.04			-0.06					
Investment banking fees and commissions	43.66			36.63			39.06			45.34					
Insurance activities revenue	0			0			0			0					
Venture capital revenue	0			0			0.02			0					
Net servicing fees	0			0			0			0					
Net securitization income	0			0			0			0					
Net gain (loss) - sales of loans, OREO, and other assets	-0.01			0.50			0.01			0.01					
Other non-interest income	5.69			2.06			3.52			3.76					
Overhead less non-interest income	12.75			14.64			11.28			7.42					
Applicable income taxes / Pretax net operating income (tax equivalent)	23.28			23.60			23.13			35.51					
Applicable income tax + TE / Pretax net operating income + TE	23.28			23.60			23.13			35.51					

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BHC Name Assets

Г						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Real estate loans	15,745,000	12/31/2019	11,889,000	11,959,000	12/31/2010	22.81	42.24
Commercial and industrial loans	1,547,000	1,157,000	1,163,000	1,126,000		33.71	72.27
Loans to individuals	5,194,000	3,390,000	2,952,000	2,858,000		53.22	62.97
Loans to depository institutions and acceptances of other banks	0,194,000	0	2,932,000	2,030,000		33.22	02.31
· · · · · · · · · · · · · · · · · · ·	0	0	0	0			
Agricultural loans Other loans and leases	62,246,000	20,342,000	22,249,000	21,120,000		206.00	258.70
Less: Unearned income	02,240,000	20,342,000	0	21,120,000		200.00	230.70
Loans and leases, net of unearned income	84,732,000	37,710,000	38,253,000	37,063,000		124.69	168.06
Less: Allowance for loan and lease losses	37,000	19,000	22,000	28,000		94.74	19.35
	84,695,000	37.691.000	38,231,000	37,035,000		124.71	168.21
Net loans and leases.	283,717,000	144,612,000	125,667,000	104.067.000		96.19	298.69
Debt securities that reprice or mature in over 1 year	11,158,000	5,180,000	3,429,000	2,724,000		115.41	290.09
Mutual funds and equity securities	379,570,000	187,483,000	167,327,000	143,826,000			269.44
Subtotal	32,634,000	25,997,000	25,481,000	17,535,000		102.46	92.42
Interest-bearing bank balances	14,903,000	9,012,000	, ,	6,582,000		25.53	_
Federal funds sold and reverse repos.			7,183,000	, ,		65.37	84.33
Debt securities that reprice or mature within 1 year	53,383,000	52,810,000 7,996,000	86,051,000 3,810,000	64,926,000 4,189,000		1.09 292.56	17.60
Trading assets	31,389,000		, ,	, ,			522.55
Total earning assets.	511,879,000	283,298,000	289,852,000	237,058,000		80.69	187.21
Non-interest-bearing cash and due from depository institutions	1,058,000	927,000	1,068,000	1,071,000		14.13	-22.21
Premises, fixed assets, and leases.	3,222,000	2,261,000	1,306,000	1,054,000		42.50	193.98
Other real estate owned	1,000	1,000	3,000	3,000		0.00	-87.50
Investment in unconsolidated subsidiaries	88,000	73,000	70,000	0		20.55	
Intangible and other assets	32,761,000	7,445,000	4,183,000	4,088,000		340.04	980.86
Total assets	549,009,000	294,005,000	296,482,000	243,274,000		86.73	198.83
Quarterly average assets	504,922,000	280,757,000	277,764,000	231,716,000		79.84	190.16
Average loans and leases (YTD)	49,132,000	38,150,750	37,803,500	33,999,500		28.78	61.72
Memoranda							
Loans held-for-sale	0	0	0	0			
Loans not held-for-sale	84,732,000	37,710,000	38,253,000	37,063,000		124.69	168.06
Real estate loans secured by 1–4 family	15,745,000	12,821,000	11,889,000	11,959,000		22.81	42.24
Commercial real estate loans	0	0	0	0			
Construction and land development	0	0	0	0			
Multifamily	0	0	0	0			
Nonfarm nonresidential	0	0	0	0			
Real estate loans secured by farmland	0	0	0	0			
Total investment securities	348,258,000	202,602,000	215,147,000	171,717,000		71.89	198.79
U.S. Treasury securities	10,656,000	3,608,000	18,678,000	10,035,000		195.34	72.26
US agency securities (excluding mortgage-backed securities)	0	0	897,000	1,906,000			-100.00
Municipal securities	1,697,000	1,301,000	1,327,000	1,247,000		30.44	300.24
Mortgage-backed securities	291,618,000	156,612,000	144,789,000	123,159,000		86.20	303.69
Asset-backed securities	18,899,000	22,793,000	28,588,000	21,985,000		-17.08	-12.04
Other debt securities	14,230,000	13,108,000	17,439,000	10,661,000		8.56	8.83
Mutual funds and equity securities	11,158,000	5,180,000	3,429,000	2,724,000		115.41	
Available-for-sale securities	337,100,000	62,916,000	67,756,000	50,678,000		435.79	427.02
U.S. Treasury securities	10,656,000	3,384,000	18,302,000	9,499,000		214.89	86.82
US agency securities (excluding mortgage-backed securities)	0	0	897,000	1,906,000			-100.00
Municipal securities	1,697,000	0	0	0			300.24
Mortgage-backed securities	291,618,000	46,169,000	25,570,000	20,971,000		531.63	1198.79
Asset-backed securities	18,899,000	4,987,000	10,086,000	9,047,000		278.97	-12.04
Other debt securities	14,230,000	8,376,000	12,901,000	6,531,000		69.89	32.41
Mutual funds and equity securities	0	0	0	2,724,000		1	
Held-to-maturity securities appreciation (depreciation)		1,393,000	-1,973,000	-554,000		1	
Available-for-sale securites appreciation (depreciation)	7,152,000	265,000	-160,000	-36,000		2598.87	
Structured notes, fair value.	0	0	0	0			
Pledged securities	56,453,000	35,769,000	37,410,000	27,916,000		57.83	2374.92
	30, 100,000	55,755,500	57,110,000	21,010,000		01.00	

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Liabilities and Changes in Capital

						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Demand deposits	1,000,000	759,000	778,000	812,000		31.75	52.21
NOW, ATS and transaction accounts	350,298,000	20,446,000	19,799,000	18,641,000		1613.28	2011.76
Time deposits less brokered deposits) < \$250K	-11,786,000	-10,234,000	-9,046,000	-18,070,000			
MMDA and other savings accounts	6,739,000	198,903,000	210,862,000	150,223,000		-96.61	-94.00
Other non-interest-bearing deposits	0	0	0	0			
Core deposits	346,251,000	209,874,000	222,393,000	151,606,000		64.98	169.90
Time deposits of \$250K or more	0	0	0	0			
Foreign deposits	0	0	0	0			
Federal funds purchased and repos	0	0	0	0			
Secured federal funds purchased	0	0	0	0			
Commercial paper	0	0	0	0			
Other borrowings w/remaining maturity of 1 year or less	3,155,000	1,944,000	1,120,000	17,088,000		62.29	227.62
Other borrowings w/remaining maturity over 1 year	11,831,000	6,730,000	6,878,000	3,853,000		75.79	309.38
Brokered deposits < \$250K	11,786,000	10,234,000	9,046,000	18,070,000		15.17	
Noncore funding	26,772,000	18,908,000	17,044,000	39,011,000		41.59	427.63
Trading liabilities	9,000	9,000	4,000	2,000		0.00	125.00
Subordinated notes and debentures + trust preferred securities	0	0	0	0			
Other liabilities	119,917,000	43,469,000	36,371,000	34,130,000		175.87	224.56
Total liabilities	492,949,000	272,260,000	275,812,000	224,749,000		81.06	189.43
Equity Capital							
Perpetual preferred stock (including surplus)	7,733,000	2,793,000	2,793,000	2,793,000		176.87	430.02
Common stock	21,000	15,000	15,000	15,000		40.00	40.00
Common surplus.	26,515,000	4,656,000	4,499,000	4,353,000		469.48	538.61
Retained earnings.	21,975,000	19,960,000	17,329,000	14,408,000		10.10	95.28
Accumulated other comprehensive income	5,394,000	88,000	-252,000	-152,000		6029.55	00.20
Other equity capital components	-5,578,000	-5,767,000	-3,714,000	-2,892,000		00000	
Total holding company equity capital	56,060,000	21,745,000	20,670,000	18,525,000		157.81	318.30
Noncontrolling (minority) interest in subsidiaries	0	0	0	0			
Total equity capital, including minority interest	56,060,000	21,745,000	20,670,000	18,525,000		157.81	318.30
3 · , · · · · · · · · · · · · · · · · ·		•	<u> </u>				
Total liabilities and capital	549,009,000	294,005,000	296,482,000	243,274,000		86.73	198.83
·				•			
Memoranda							
Non-interest-bearing deposits	1,000,000	759,000	778,000	812,000		31.75	52.21
Interest-bearing deposits	357,037,000	219,349,000	230,661,000	168,864,000		62.77	177.08
Total deposits	358,037,000	220,108,000	231,439,000	169,676,000		62.66	176.45
Long-term debt that reprices within 1 year	1,200,000	600,000	600,000	0		100.00	
Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	21,745,000	20,670,000	18,525,000	16,421,000			
Accounting restatements	-1,000	-14,000	0	0			
Net income	3,299,000	3,704,000	3,507,000	2,354,000			
Net sale of new perpetual preferred stock	4,940,000	0	0	10,000			
Net sale of new common stock	212,000	250,000	258,000	270,000			
Sale of treasury stock	81,000	75,000	65,000	54,000			
Less: Purchase of treasury stock	0	2,220,000	1,000,000	0			
Changes incident to business combinations	21,758,000	0	0	0			
Less: Dividends declared	1,280,000	1,060,000	786,000	595,000			
Change in other comprehensive income	5,306,000	340,000	-67,000	11,000			
Changes in debit to ESOP liability	0	0	0	0			
Other adjustments to equity capital	0	0	168,000	0			
Holding company equity capital, ending balance	56,060,000	21,745,000	20,670,000	18,525,000			

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Percent Composition of Assets

	12	2/31/2020		12	2/31/2019		12	2/31/2018		1	2/31/2017		1:	2/31/2016	
	BHC	Peer # 9	Pct	BHC	Peer #	Pct									
Percent of Total Assets															
Real estate loans	2.87			4.36			4.01			4.92					
Commercial and industrial loans	0.28			0.39			0.39			0.46					
Loans to individuals	0.95			1.15			1			1.17					
Loans to depository institutions and acceptances of other banks	0			0			0			0					
Agricultural loans	0			0			0			0					
Other loans and leases	11.34			6.92			7.50			8.68					
Net loans and leases	15.43			12.82			12.89			15.22					
Debt securities over 1 year	51.68			49.19			42.39			42.78					
Mutual funds and equity securities	2.03			1.76			1.16			1.12					
Subtotal	69.14			63.77			56.44			59.12					
Interest-bearing bank balances	5.94			8.84			8.59			7.21					
Federal funds sold and reverse repos	2.71			3.07			2.42			2.71					
Debt securities 1 year or less	9.72			17.96			29.02			26.69					
Trading assets	5.72			2.72			1.29			1.72					
Total earning assets	93.24			96.36			97.76			97.44					
Non-interest cash and due from depository institutions	0.19			0.32			0.36			0.44					
Other real estate owned	0			0			0			0					
All other assets	6.57			3.33			1.88			2.11					
Memoranda		1												1	_
Short-term investments	18.38			29.87			40.04			36.60					
U.S. Treasury securities	1.94			1.23			6.30			4.12					
US agency securities (excluding mortgage-backed securities)	0			0			0.30			0.78					
Municipal securities	0.31			0.44			0.45			0.51					
Mortgage-backed securities	53.12			53.27			48.84			50.63					
Asset-backed securities	3.44			7.75			9.64			9.04					
Other debt securities	2.59			4.46			5.88			4.38					
Loans held-for-sale	0			0			0			0					
Loans held for investment	15.43			12.83			12.90			15.24					
Real estate loans secured by 1–4 family	2.87			4.36			4.01			4.92					
Revolving	0.09			0.21			0.28			0.62					
Closed-end, secured by first liens	2.73			4.02			3.55			4.15					
Closed-end, secured by junior liens	0.05			0.13			0.18			0.14					
Commercial real estate loans	0			0			0			0					+
Construction and land development	0			0			0			0					+
Multifamily	0			0			0			0					+
Nonfarm nonresidential	0			0			0			0					
Real estate loans secured by farmland	0			0			0			0					$oldsymbol{ol}}}}}}}}}}}}}}}}}}$

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Loan Mix and Analysis of Concentrations of Credit

	1	2/31/2020		12	2/31/2019		12	2/31/2018		1:	2/31/2017		1	2/31/2016	
	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer #	Pct
Loan Mix, Percent of Gross Loans and Leases															
Real estate loans	. 18.58			34			31.08			32.27					
Real estate loans secured by 1–4 family	. 18.58			34			31.08			32.27					
Revolving	. 0.56			1.64			2.19			4.08					
Closed-end	. 18.03			32.35			28.89			28.19					
Commercial real estate loans	. 0			0			0			0					
Construction and land development	. 0			0			0			0					
1–4 family	. 0			0			0			0					
Other	. 0			0			0			0					
Multifamily	. 0			0			0			0					
Nonfarm nonresidential	. 0			0			0			0					
Owner-occupied	. 0			0			0			0					
Other	. 0			0			0			0					
Real estate loans secured by farmland	. 0			0			0			0					
Loans to depository institutions and acceptances of other banks	. 0			0			0			0					
Commercial and industrial loans	1.83			3.07			3.04			3.04					
Loans to individuals	6.13			8.99			7.72			7.71					
Credit card loans	. 0			0			0			0					
Agricultural loans	. 0			0			0			0					
Other loans and leases	73.46			53.94			58.16			56.98					
Loans and Leases, Percent of Tier 1 Capital + ALLL (CECL transition adjusted) Real estate loans	. 51.31			62.63			60.57	l		68.53					
Real estate loans secured by 1–4 family				62.63			60.57			68.53					_
Revolving				3.03			4.27			8.66					_
Closed-end				59.60			56.30			59.87					_
Commercial real estate loans				0			0			0					_
Construction and land development				0			0			0					
1–4 family				0			0			0					
Other	. 0			0			0			0					
Multifamily	. 0			0			0			0					
Nonfarm nonresidential				0			0			0					
Owner-occupied	. 0			0			0			0					
Other				0			0			0					
Real estate loans secured by farmland	. 0			0			0			0					
Loans to depository institutions and acceptances of other banks				0			0			0					
Commercial and industrial loans				5.65			5.93			6.45					
Loans to individuals	. 16.93			16.56			15.04			16.38					
Credit card loans	. 0			0			0			0					
Agricultural loans	. 0			0			0			0					
Other loans and leases	. 202.85			99.36			113.35			121.02					
Supplemental															
Non-owner occupied CRE loans / Gross loans	. 2.05	1		3.07			2.65			2.54					$\overline{}$
Non-owner occupied CRE loans / Tier 1 capital + ALLL	2.00			0.01			2.00			2.04					
(CECL transition adjusted)	5.67			5.65			5.17			5.39				1	$\overline{}$
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)				5.65			5.17			5.39	1			+	+-

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Liquidity and Funding

BHC Name

	1	2/31/2020		13	2/31/2019		13	2/31/2018		1.	2/31/2017		1	2/31/2016	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer #	Pct
Percent of Total Assets	DITO	F CCI # 3	FCL	DITO	F C C I # 3	FCL	DITO	F 661 # 3	FCL	DITO	reel # 3	FCL	ыю	11 661 #	1 10
Short-term investments	18.38	1		29.87	I I		40.04	1		36.60	1				_
	69.40			69.05			68.10	-		67.61				+	+-
iquid assets														+	+
nvestment securities	63.43			68.91			72.57			70.59				+	+-
Net loans and leases	15.43			12.82			12.89			15.22				+	
Net loans, leases and standby letters of credit	15.43			12.82			12.89			15.22				+	_
Core deposits	63.07			71.38			75.01			62.32					
Noncore funding	4.88			6.43			5.75			16.04					
Fime deposits of \$250K or more	0			0			0			0					
Foreign deposits	0			0			0			0					
Federal funds purchased and repos	0			0			0			0					
Secured federal funds purchased	0			0			0			0					
Net federal funds purchased (sold)	-2.71			-3.07			-2.42			-2.71					
Commercial paper	0			0			0			0					
Other borrowings w/remaining maturity of 1 year or less	0.57			0.66			0.38			7.02					\top
Earning assets that reprice within 1 year	31.20			39.78			49.67			48.05				1	1
Interest-bearing liabilities that reprice within 1 year	65.03			74.61			77.80			69.41				1	1
Long-term debt that reprices within 1 year	0.22			0.20			0.20			0					\top
Net assets that reprice within 1 year	-34.05			-35.04			-28.33			-21.37					
Other Liquidity and Funding Ratios															
Net noncore funding dependence	-19.53	1		-36.76			-60.76	1		-34.79	l e				$\overline{}$
Net short-term noncore funding dependence	-22.65			-40.35			-64.87			-37.46				+	+
<u> </u>	675.46			721.13			1.167.77			253.27				+	+-
Short-term investment / Short-term noncore funding	217.87			209.75			202.74	-		164.12				+	+
Liquid assets - short-term noncore funding / Nonliquid assets	23.66			17.12			16.52	-		21.83				+	+
Net loans and leases / Total deposits	24.46			17.12			17.19			24.43				+	+
Net loans and leases / Core deposits	24.40			6.81			-10.06			-3.18				+	+-
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital	23.34			1.30			-0.82			-0.21				+	+
Available-for-sale securities appreciation (depreciation) / Tier 1 capital Structured notes appreciation (depreciation) / Tier 1 capital	23.34			1.30			-0.82			-0.21				+	+
, , , , , , , , , , , , , , , , , , , ,		•									•				
Percent of Investment Securities		1		00.00			00.04	1		70.40	1				_
Held-to-maturity securities	0			66.39			66.91			70.49				+	
Available-for-sale securities	96.80			31.05			31.49			29.51					
U.S. Treasury securities	3.06			1.78			8.68			5.84					
US agency securities (excluding mortgage-backed securities)	0			0			0.42			1.11					
Municipal securities	0.49			0.64			0.62			0.73					
Mortgage-backed securities	83.74			77.30			67.30			71.72					
Asset-backed securities	5.43			11.25			13.29			12.80					
Other debt securities	4.09			6.47			8.11			6.21					
Mutual funds and equity securities	3.20			2.56			1.59			1.59					
Debt securities 1 year or less	15.33			26.07			40			37.81					
Debt securities 1 to 5 years	8.65			12.55			13.56			14.38					
Debt securities over 5 years	72.82			58.83			44.85			46.22					
Pledged securities	16.21			17.65			17.39			16.26				T	
Structured notes, fair value	0			0			0			0					
Percent Change from Prior Like Quarter															
Short-term investments	14.92			-26.03			33.32			5.33					
Investment securities	71.89			-5.83			25.29			12.85					1
Core deposits	64.98			-5.63			46.69			-4.12				1	1
Noncore funding	41.59			10.94			-56.31			324.17				1	1

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Derivatives and Off-Balance-Sheet Transactions

Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
Loan commitments (reported semiannually, June/Dec)	9,848,000	12,006,000	11,311,000	10,181,000	
Commit: Secured commercial real estate loans	0	0	0	0	
Commit: Unsecured real estate loans	966,000	1,405,000	690,000	925,000	
Credit card lines (reported semiannually, June/Dec)	0	0	0	0	
Securities underwriting	0	0	0	0	
Standby letters of credit	0	0	0	0	
Commercial and similar letters of credit	0	0	0	0	
Securities lent	0	0	0	0	
Credit derivatives - notional amount (holding company as guarantor)	0	0	0	0	
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	
Credit derivative contracts w/ purchased credit protection-investment grade	0	0	0	0	
Credit derivative contracts w/ purchased credit protection-noninvest grade	0	0	0	0	
Derivative Contracts					
Interest rate futures and forward contracts	1,758,000	699,000	699,000	21,000	
Written options contracts (interest rate)	0	0	0	0	
Purchased options contracts (interest rate)	0	0	0	0	
Interest rate swaps	0	0	0	0	
Futures and forward foreign exchange	1,552,000	1,080,000	925,000	0	
Written options contracts (foreign exchange)	0	0	0	0	
Purchased options contracts (foreign exchange)	0	0	0	0	
Foreign exchange rate swaps	0	0	0	0	
Commodity and other futures and forward contracts	11,999,000	2,910,000	1,310,000	0	
Written options contracts (commodity and other)	0	0	0	0	·
Purchased options contracts (commodity and other)	0	0	0	0	
Commodity and other swaps	0	0	0	0	·

Γ	BHC	Peer # 9	Pct	BHC	Peer #	Pct									
Percent of Total Assets															
Loan commitments (reported semiannually, June/Dec)	1.79			4.08			3.82			4.18					
Standby letters of credit	0			0			0			0					
Commercial and similar letters of credit	0			0			0			0					
Securities lent	0			0			0			0					
Credit derivatives - notional amount (holding company as guarantor)	0			0			0			0					
Credit derivatives - notional amount (holding company as beneficiary)	0			0			0			0					
Credit derivative contracts w/ purchased credit protection-investment grade	0			0			0			0					
Credit derivative contracts w/ purchased credit protection-noninvest grade	0			0			0			0					
Derivative contracts	2.79			1.59			0.99			0.01					
Interest rate contracts	0.32			0.24			0.24			0.01					
Interest rate futures and forward contracts	0.32			0.24			0.24			0.01					
Written options contracts (interest rate)	0			0			0			0					
Purchased options contracts (interest rate)	0			0			0			0					
Interest rate swaps	0			0			0			0					
Foreign exchange contracts	0.28			0.37			0.31			0					
Futures and forward foreign exchange contracts	0.28			0.37			0.31			0					
Written options contracts (foreign exchange)	0	+		0			0			0					
Purchased options contracts (foreign exchange)	0			0			0			0					
Foreign exchange rate swaps	0			0			0			0					
Equity, commodity, and other derivative contracts	2.19			0.99			0.44			0					
Commodity and other futures and forward contracts	2.19			0.99			0.44			0					
Written options contracts (commodity and other)	0			0			0			0					
Purchased options contracts (commodity and other)	0	+		0			0			0					
Commodity and other swaps	0			0			0			0					
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)	20.04			31.47			29.92			29.94					T

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Derivative Instruments

BHC Name

Notional Amount	Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
15.399,000	Notional Amount					
Interest rate contracts		15,309,000	4,689,000	2,934,000	21,000	
Foreign exchange contracts. 1,552,000 1,080,000 1,300,0		1.758.000	699,000	699.000	21.000	
Equity, commodity, and other contracts 11,999,000 2,910,000 1,310,000 0		1.552.000	1.080.000	925.000	0	
Substitution Subs		11,999,000		,	0	
Written options	Derivatives Position					
Exchange-traded.	Futures and forwards	15,309,000	4,689,000	2,934,000	21,000	
Exchange-traded	Written options	0	0	0	0	
Over-the-counter 0		0	0	0	0	
Exchange-traded.		0	0	0	0	
Exchange-fraded	Purchased options	0	0	0	0	
Over-the-counter 0 0 0 0 0 Swaps 0 0 0 0 0 0 Held for trading Interest rate contracts 9,000 1,000 <	Exchange-traded	0	0	0	0	
Swaps	•	0	0	0	0	
Held for trading	_		0	0	0	
Interest rate contracts			•	•	•	
Proreign exchange contracts	Held for trading	24,000	1,000	1,000	0	
Equity, commodity, and other contracts	Interest rate contracts	9,000	0	0	0	
Non-traded	Foreign exchange contracts	2,000	0	0	0	
Interest rate contracts	Equity, commodity, and other contracts	13,000	1,000	1,000	0	
Interest rate contracts		45.005.000	4 000 000	0.000.000	04.000	
Toreign exchange contracts						
Equity, commodity, and other contracts				,	,	
Derivative contracts (excluding futures and FX 14 days or less) 15,069,000 4,388,000 2,889,000 0 One year or less 14,310,000 3,810,000 2,467,000 0 Over 1 year to 5 years 735,000 574,000 409,000 0 Over 5 years 24,000 4,000 13,000 0 Gross negative fair value (absolute value) 251,000 30,000 1,542,000 0 Gross positive fair value (absolute value) 351,000 34,000 1,341,000 0 Held for trading 3,000 1,000 1,000 0 Non-traded 348,000 33,000 1,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 0 0						
One year or less 14,310,000 3,810,000 2,467,000 0 Over 1 year to 5 years 735,000 574,000 409,000 0 Over 5 years 24,000 4,000 13,000 0 Gross negative fair value (absolute value) 251,000 30,000 1,542,000 0 Gross positive fair value 351,000 34,000 1,341,000 0 Held for trading 3,000 1,000 1,000 0 Non-traded 348,000 33,000 1,340,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 Past Due Derivative Instruments Fair Value 30-89 days past due 0 0 0 0	Equity, commodity, and other contracts	11,986,000	2,909,000	1,309,000	0	
One year or less 14,310,000 3,810,000 2,467,000 0 Over 1 year to 5 years 735,000 574,000 409,000 0 Over 5 years 24,000 4,000 13,000 0 Gross negative fair value (absolute value) 251,000 30,000 1,542,000 0 Gross positive fair value 351,000 34,000 1,341,000 0 Held for trading 3,000 1,000 1,000 0 Non-traded 348,000 33,000 1,340,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 0 Past Due Derivative Instruments Fair Value 30-89 days past due 0 0 0 0 0	Derivative contracts (excluding futures and FX 14 days or less)	15,069,000	4,388,000	2,889,000	0	
Over 1 year to 5 years 735,000 574,000 409,000 0 Over 5 years 24,000 4,000 13,000 0 Gross negative fair value (absolute value) 251,000 30,000 1,542,000 0 Gross positive fair value 351,000 34,000 1,341,000 0 Held for trading 3,000 1,000 1,000 0 Non-traded 348,000 33,000 1,340,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 0 Past Due Derivative Instruments Fair Value 30-89 days past due 0 0 0 0 0	· · · · · · · · · · · · · · · · · · ·	14,310,000	3,810,000	2,467,000	0	
Over 5 years 24,000 4,000 13,000 0 Gross negative fair value (absolute value) 251,000 30,000 1,542,000 0 Gross positive fair value 351,000 34,000 1,341,000 0 Held for trading 3,000 1,000 1,000 0 Non-traded 348,000 33,000 1,340,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 Past Due Derivative Instruments Fair Value 30-89 days past due 0 0 0 0					0	
Signature Sign			,		0	
Signature Sign						
Held for trading	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	,			
Non-traded 348,000 33,000 1,340,000 0 Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 0 Past Due Derivative Instruments Fair Value 30-89 days past due 0 0 0 0 0	•	· · · · · · · · · · · · · · · · · · ·	,			
Current credit exposure on risk-based capital derivative contracts 173,000 16,000 670,000 0 Credit losses on derivative contracts 0 0 0 0 Past Due Derivative Instruments Fair Value 30–89 days past due 0 0 0 0	Held for trading					
Credit losses on derivative contracts 0 0 0 Past Due Derivative Instruments Fair Value 0 0 0 0 30–89 days past due 0 0 0 0 0		,				
Past Due Derivative Instruments Fair Value 30–89 days past due	Current credit exposure on risk-based capital derivative contracts	173,000	,	670,000	0	
30-89 days past due	Credit losses on derivative contracts	0	0	0	0	
30-89 days past due	Past Due Derivative Instruments Fair Value					
		0	0	0	0	
	90+ days past due	_				

City/State

Derivatives Analysis

BHC Name

	1:	2/31/2020		12	2/31/2019		12	2/31/2018		1:	2/31/2017		1	2/31/2016	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer #	Pct
Percent of Notional Amount	Billo	11 001 11 0	1 00	Dilo	1 001 11 0	1 00	Dilo	11 001 11 0	1 00	Dilo	11 001 11 0	1 00	Billo	11 001 11	1
Interest rate contracts	11.48			14.91			23.82			100					I
Foreign exchange contracts				23.03			31.53			0					
Equity, commodity, and other contracts				62.06			44.65			0					
Equity, commonly, and other contracts				02.00											
Futures and forwards	100	1		100			100			100					
Written options				0			0			0					
Exchange-traded				0			0			0					
Over-the-counter				0			0			0					
Purchased options				0			0			0					
Exchange-traded				0			0			0					
Over-the-counter				0			0			0					
Swaps				0			0			0					
,									· · · · · ·					•	
Held for trading	0.16			0.02			0.03			0					
Interest rate contracts				0			0			0					
Foreign exchange contracts				0			0			0					
Equity, commodity, and other contracts				0.02			0.03			0					
					•		•	•						•	
Non-traded	99.84			99.98			99.97			100					
Interest rate contracts	11.42			14.91			23.82			100					
Foreign exchange contracts	10.12			23.03			31.53			0					
Equity, commodity, and other contracts	78.29			62.04			44.61			0					
							•	•							•
Derivative contracts (excluding futures and forex 14 days or less)	98.43			93.58			98.47			0					
One year or less	93.47			81.25			84.08			0					
Over 1 year to 5 years	4.80			12.24			13.94			0					
Over 5 years	0.16			0.09			0.44			0					
Gross negative fair value (absolute value)	1.64			0.64			52.56			0					
Gross positive fair value	2.29			0.73			45.71			0					
Percent of Tier 1 Capital															
Gross negative fair value, absolute value (X)				0			0.08			0					
Gross positive fair value (X)				0			0.07			0					
Held for trading (X)				0			0			0					
Non-traded (X)				0			0.07			0					
Current credit exposure (X)				0			0.03			0					
Credit losses on derivative contracts	0			0			0			0					
Past Due Derivative Instruments Fair Value								ı			1				
30–89 days past due				0			0			0					
90+ days past due	0			0			0			0					
Other Ratios											,			_	
Current credit exposure / Risk-weighted assets	0.14			0.02			0.70			0					

SAN FRANCISCO, CA

City/State

Allowance and Net Loan and Lease Losses

Change: Allowance for Loan and Lease Losses excluding ATTR	2016
Beginning blastnee	.010
Gross losses 18,000 2,000 20,000 9,000	
Write-downs, transfers to loans held-for-sale.	
Second S	
Net losses 13,000	
Provision for loan and lease losses	
Adjustments.	
Adjustments.	
BHC Peer # 9 Pct BHC Peer # 9 Pct	
BHC Peer # 9 Pct BhC Peer # 9 Pct	
BHC Peer # 9 Pct	
BHC Peer # 9 Pct Peer # 9 Pct	
Analysis Ratios Provision for loan and lease losses / Average loans and leases. 0.01 0 0 0 0 0 0 0 0 0	
Provision for loan and lease losses / Average loans and leases. 0.01	r# Po
Provision for loan and lease losses / Average loans and leases. 0.04	
Allowance for loan and lease losses / Net loan and lease losses / Total loans and leases not held for sale.	
Allowance for loan and lease losses / Total loans and leases	
Allowance for loan and lease losses / Total loans and leases 0.04 0.05 0.06 0.08 0.08 0.08 0.00	
Allowance for loan and lease losses / Total loans and leases 0.04 0.05 0.06 0.08 0.08 0.08 0.00	
Allowance for loan and lease losses / Net loans and leases losses (X)	
AllLLY 90+ days past due + nonaccrual lassets	
ALLL / 90+ days past due + nonaccrual loans and leases. Gross loan and lease losses / Average loans and leases. O.04	
Coross Ioan and lease Iosses / Average Ioans and leases	
Recoveries / Average loans and leases	
Recoveries / Average loans and leases	
Net losses / Average loans and leases	
Write-downs, transfers to loans held-for-sale / Average loans and leases. 0 0 0 0 0 Recoveries / Prior year-end losses. 250 35 55.56 55.56 55.56 Earnings coverage of net loan and lease losses (X). 332.38 -968 304.73 914	
Recoveries / Prior year-end losses 250 35 55.56 55.56	
Searings coverage of net loan and lease losses (X) 332.38 -968 304.73 914	
Net Loan and Lease Losses By Type Real estate loans -0.01 -0.02 -0.02 -0.01	
Real estate loans -0.01 -0.02 -0.02 -0.01 Real estate loans secured by 1-4 family -0.01 -0.02 -0.02 -0.01 Revolving 0 0 -0.12 0 0 Closed-end -0.01 -0.02 -0.01 -0.01 0 Commercial real estate loans -0.01 -0.02 -0.01 -0.01 0 Construction and land development -0.01<	
Real estate loans -0.01 -0.02 -0.02 -0.01	
Real estate loans secured by 1-4 family. -0.01 -0.02 -0.02 -0.01 Revolving. 0 0 -0.12 0 Closed-end. -0.01 -0.02 -0.01 -0.01 Commercial real estate loans. 0 0 -0.01 -0.01 Construction and land development. 0 0 -0.01 -0.01 Other. 0 0 -0.01 -0.01 -0.01 Multifamily. 0 0 -0.01 -0.01 -0.01 Nonfarm nonresidential 0 0 -0.01 -0.01 -0.01 Other. 0 0 -0.01 -0.01 -0.01 -0.01	
Revolving	\longrightarrow
Closed-end. -0.01 -0.02 -0.01 -0.01 Commercial real estate loans	\longrightarrow
Commercial real estate loans	-
Construction and land development	-
1-4 family	\longrightarrow
Other	-+
Multifamily	$-\!\!\!\!+\!\!\!\!\!-$
Nonfarm nonresidential	-+
Owner-occupied	-+
Other	$-\!+\!-$
	+
	$-\!+\!-$
Real estate loans secured by farmland	
Commercial and industrial loans	-+
Loans to individuals	-
Credit card loans	-+
Agricultural loans	-
Loans to foreign governments and institutions 0.02 -0.01 0.08 0.02	$-\!+\!$

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Past Due and Nonaccrual Assets

Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
0+ Days Past Due and Nonaccrual Assets	·				
30–89 days past due loans and leases	46,000	34,000	30,000	27,000	
00+ days past due loans and leases	0	0	0	0	
Nonaccrual loans and leases	90,000	22,000	21,000	29,000	
Total past due and nonaccrual loans and leases	136,000	56,000	51,000	56,000	
·					
Restructured 30–89 days past due	0	0	0	0	
Restructured 90+ days past due	0	0	0	0	
Restructured nonaccrual	7,000	8,000	11,000	12,000	
Total restructured loans and leases	7,000	8,000	11,000	12,000	
0–89 days past due loans held for sale	0	0	0	0	
0+ days past due loans held for sale	0	0	0	0	
lonaccrual loans held for sale	0	0	0	0	
Total past due and nonaccrual loans held for sale	0	0	0	0	
testructured loans and leases in compliance	1,000	2,000	4,000	11,000	
Other real estate owned	1,000	1,000	3,000	3,000	
	<u>.</u>				
Other Assets					
0-89 days past due	0	0	0	0	
0+ days past due	0	0	0	0	
lonaccrual	0	0	0	0	
Total other assets past due and nonaccrual	0	0	0	0	

	BHC	Peer # 9	Pct	BHC	Peer #	Pct									
Percent of Loans and Leases											•				
30–89 days past due loans and leases	0.05			0.09			0.08			0.07					
90+ days past due loans and leases	0			0			0			0					
Nonaccrual loans and leases	0.11			0.06			0.05			0.08					
90+ days past due and nonaccrual loans and leases	0.11			0.06			0.05			0.08					
30–89 days past due restructured	0			0			0			0	I	П			
90+ days past due restructured	0			0			0			0					
Nonaccrual restructured	0.01			0.02			0.03			0.03					
30–89 days past due loans held for sale	0			0			0			0					
90+ days past due loans held for sale	0			0			0			0					
Nonaccrual loans held for sale	0			0			0			0					
Percent of Loans and Leases and Other Assets 30+ Days Past Due and Nonaccrual															
30–89 days past due assets	0.05			0.09			0.08			0.07					
90+ days past due assets	0			0			0			0					
Nonaccrual assets	0.11			0.06			0.05			0.08					
30+ days past due and nonaccrual assets	0.16			0.15			0.13			0.15					\perp
Percent of Total Assets															
90+ days past due and nonaccrual assets	0.02			0.01			0.01			0.01					
90+ days past due and nonaccrual assets + other real estate owned	0.02			0.01			0.01			0.01					
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:															
Total assets	0.02			0.01			0.01			0.02					
Allowance for loan and lease losses	248.65			131.58			127.27			153.57					
Equity capital + allowance for loan and lease losses	0.16			0.11			0.14			0.23					
Tier 1 capital + allowance for loan and lease losses	0.30			0.12			0.14			0.25					
Loans and leases + other real estate owned	0.11			0.07			0.07			0.12					

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Past Due and Nonaccrual Loans and Leases

	1	12/31/2020 BHC Peer # 9 Pct			12	/31/2019		12	/31/2018		1:	2/31/2017		1	2/31/2016	
				Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer #	Pct
30+ Days Past Due and Percent of Loan Type	d Nonaccrual Loans and Leases as a															
Real estate	30-89 days past due	0.20			0.23			0.23			0.16					\perp
	90+ days past due	0			0			0			0					\perp
	Nonaccrual	0.57			0.16			0.18			0.24					
Commercial																
and industrial	30-89 days past due	0.06			0			0			0					\perp
	90+ days past due	0			0			0			0					
	Nonaccrual	0			0			0			0					
Individuals	30–89 days past due	0.23			0.12			0.10			0.28					
	90+ days past due	0			0			0			0					
	Nonaccrual	0			0			0			0					
Depository																
institution loans	30–89 days past due															
	90+ days past due															
	Nonaccrual															
Agricultural	30-89 days past due															
	90+ days past due															
	Nonaccrual															
Foreign governments	30-89 days past due															
	90+ days past due															
	Nonaccrual															
Other loans and leases	30–89 days past due	0			0			0			0					
	90+ days past due	0			0			0			0					
	Nonaccrual	0			0.01			0			0					

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Past Due and Nonaccrual Loans and Leases—Continued

	Г	1:	2/31/2020		11	2/31/2019		11	2/31/2018		11	2/31/2017		1	2/31/2016	
		BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer #	Pct
Mamaranda		ВПС	reel#9	PCI	ВПС	reer# 9	PUL	ВПС	reel#9	PUL	ВПС	reel# 9	PUL	ВПС	Ireel#	PCI
Memoranda	00.00.1	0.00	T	ı -	0.00	1	1	0.00	1		0.40	T	1	I		_
1-4 family	30–89 days past due	0.20			0.23			0.23			0.16					+
	90+ days past due	0			0			0			0				_	
	Nonaccrual	0.57			0.16			0.18	L		0.24					
Revolving	30–89 days past due	0.21			0.16			0.12	I		0.13				Т	\top
. to ro g	90+ days past due	0			0			0			0				+	1
	Nonaccrual	1.27			0.16			0.24			0.33					
						1								ı		
Closed-end	30–89 days past due	0.20			0.24			0.24			0.16				_	
	90+ days past due	0			0			0			0					
	Nonaccrual	0.54			0.16			0.17			0.23					
Junior lien	30–89 days past due	0.01			0.01			0.02			0.01					
	90+ days past due	0			0			0			0					
	Nonaccrual	0.06			0.05			0.05			0.06					
Commercial real estate	20, 90 days past due															_
Johnnerdan rean estate	30–89 days past due		1												+	+
	90+ days past due														+	+
Construction	Nonaccrual															
and development	30–89 days past due															Т
•	90+ days past due															
	Nonaccrual														•	1
1-4 family	30–89 days past due														+	+
1—4 family	90+ days past due														+	+
	Nonaccrual														+	+
Other	Part of the second of the seco														+	+
Other	30–89 days past due														+	+
	90+ days past due														+	+
	Nonaccrual															_
Multifamily	30–89 days past due															Т
,	90+ days past due															1
	Nonaccrual															1
Nonfarm non-residential	30–89 days past due															
	90+ days past due															
	Nonaccrual															
Owner Occupied	30-89 days past due															
·	90+ days past due															
	Nonaccrual															1
Other	30–89 days past due														•	1
Other	90+ days past due														+	+
	Nonaccrual														+	1
						•			•				•	•	•	
Farmland	30–89 days past due														T	\top
	90+ days past due														+	+
	Nonaccrual														+	+-
	Nonacolual													L		
Cradit aard	20, 20 days past due															$\overline{}$
Credit card	30–89 days past due												-		+	+-
	90+ days past due		1				-					1	-		+	+
	Nonaccrual		<u> </u>						L			<u> </u>				

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Regulatory Capital Components and Ratios

Dollar Amount in Thousands	12/31/2020	1	2/31/2019		12/31/2018		1:	2/31/2017			2/31/2016	i
Common Equity Tier 1 Capital		·							'			
Common stock plus related surplus	20,958,	000	-1,096	000	8	00,000		1,4	76,000			
letained earnings	21,975,	000	19,960	000	17,3	29,000		14,4	08,000			
ccumulated other comprehensive income (AOCI)	5,394,	000	88	000	-2	52,000		-1	52,000			
Common equity tier 1 minority interest		0		0		0			0			
Common equity tier 1 capital before adjustments/deductions	48,327,	000	18,952	000	17,8	77,000		15,7	32,000			
common Equity Tier 1 Capital: Adjustments/Deductions		•		•		•						
ess: Goodwill, intangible assets, and deferred tax assets	20,017,	000	1,292	000	1,3	16,000		1,2	54,000			
ccumulated other comprehensive income-related adjustments	5,394,	000	-	0	-2	52,000		-1	52,000			
Other deductions from common equity tier 1 capital		0		0		0			0			
Subtotal:	22,916,	000	17,660	000	16,8	13,000		14,6	30,000			
djustments and deductions for common equity tier 1 capital		0		0		0			0			
Common equity tier 1 capital	22,916,	000	17,660	000	16,8	13,000		14,6	30,000			
Additional Tier 1 Capital		•	-	•								
Additional tier 1 capital instruments and related surplus	7,733,	000	2,793	000	2,7	93,000		2,7	93,000			
Ion-qualifying capital instruments	• ,	0		0	•	0		,	0			
ier 1 minority interest not included in common equity tier 1 capital		0		0		0			0			
Additional tier 1 capital before deductions	7,733,	000	2,793	000	2,7	93,000		2,7	93,000			
ess: Additional tier 1 capital deductions	• ,	0		0	•	0		,	0			
Additional tier 1 capital	7,733,	000	2,793	000	2,7	93,000		2,7	93,000			
ier 1 Capital	30,649,	000	20,453	000	19,6	06,000		17,4	23,000			
ier 2 Capital		•	-	•								
ier 2 capital instruments and related surplus		0		0		0			0			
lon-qualifying capital instruments		0		0		0			0			
otal capital minority interest not included in tier 1 capital		0		0		0			0			
Allowance for loan and lease losses in tier 2 capital	39,	000	19	000		22,000			29,000			
Exited advanced approach eligible credit reserves												
Inrealized gains on AFS preferred stock classified as equity						0			0			
ier 2 capital before deductions	39,	000	19	000		22,000			29,000			
Exited advanced approach tier 2 capital before deductions												
ess: Tier 2 capital deductions		0		0		0			0			
ier 2 capital	39,	000	19	000		22,000			29,000			
Exited advanced approach tier 2 capital												
fotal capital	30,688,	000	20,472	000	19,6	28,000		17,4	52,000			
Exited advanced approach total capital												
otal Assets for Capital Ratios												
verage total consolidated assets, adjusted	504,922,	000	280,757	000	277,7	64,000		231,7	16,000			
Less: Deductions from common equity tier 1 capital	20,017,	000	1,292	000	1,3	16,000		1,2	54,000			
Less: Other deductions		0	-250	,000		0			0			
otal assets for leverage ratio	484,905,	000	279,715			48,000			62,000			
otal risk-weighted assets	123,881,	000	90,512	000	95,4	40,700		75,8	65,500			
Exited advanced approach total RWA												
Г	DUO Decembro I	DI DI IO	D# 0	D-4 DILIC	D# 0	I D-4 I	DUIO	ID# 0	D-4	DUIO	ID#	
Parital Dation	BHC Peer # 9 F	Pct BHC	Peer # 9	Pct BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer #	Pct
Capital Ratios	18.50	19.51	T	17	62		19.28	T				
Common equity tier 1 capital, column A				17	0	1	19.28 0	+	+-		+	+-
Common equity tier 1 capital, column B	0	22.60				1		 				+
ier 1 capital, column A	24.74	22.60		20		1	22.97	+	+			+
ier 1 capital, column B	0	00.00			0		0	1				+
fotal capital, column A	24.77	22.62		20			23					+
otal capital, column B	0	C			0	1	0	+			+	+
ër 1 leverage	6.32	7.31			.09		7.56					

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Insurance and Broker-Dealer Activities

						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Insurance Activities						•	•
Total insurance underwriting assets	0	0	0	0			
Total property and casualty assets	0	0	0	0			
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0			
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0			
Total insurance underwriting equity	0.1	0	0	0 [1	I
Total property and casualty equity	0	0	0	0			
Total life and health equity	0	0	0	0			
Total insurance underwriting net income	0	0	0	0			
Total property and casualty	0	0	0	0			
Total life and health	0	0	0	0			
	<u> </u>	•	<u> </u>			•	•
Claims and claims adjusted expense reserves (P/C)	0	0	0	0			
Unearned premiums (P/C)	0	0	0	0			
Policyholder benefit and contractholder funds (L/H)	0	0	0	0			
Separate account liabilities (L/H)	0	0	0	0			
Insurance activities revenue.	0	0	0	0			
Other insurance activities income	0	0	0	0			
Insurance and reinsurance underwriting income	0	0	0	0			
Premiums	0	0	0	0			
Credit related insurance underwriting	0	0	0	0			
Other insurance underwriting	0	0	0	0			
Insurance benefits, losses, expenses	0	0	0	0			
Net assets of insurance underwriting subsidiaries							
Life insurance assets.	0	0	0	0			-100.00

	1:	2/31/2020		12	/31/2019		12	2/31/2018		1:	2/31/2017		12	2/31/2016	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer #	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0					
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
Insurance activities revenue / Adjusted operating income	0			0			0			0					
Premium income / Insurance activities revenue															
Credit related premium income / Total premium income															\perp
Other premium income / Total premium income															
Insurance underwriting net income / Consolidated net income	0			0			0			0					\perp
Insurance net income (P/C) / Equity (P/C)															\vdash
Insurance net income (L/H) / Equity (L/H)															\vdash
Insurance benefits, losses, expenses / Insurance premiums															
		1						1			1	_			
Reinsurance recovery (P/C) / Total assets (P/C)															\vdash
Reinsurance recovery (L/H) / Total assets (L/H)															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0					
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	0			0			0			0					
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)															
Net assets of broker-dealer subsidiaries / Consolidated assets	0			0			0			0	1				$\overline{}$
ivel assets of broker-dealer subsidiaries / Consolidated assets				0				l			1				ш

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City/State

Foreign Activities

BHC Name

Dollar Amount in Thousands	12	2/31/2020		12	2/31/2019		12	2/31/2018		12	2/31/2017		1	2/31/2016	
Foreign Activities							•						•		
Total foreign loans and leases			0			0			0			1,000			
Real estate loans			0			0			0			1,000			
Commercial and industrial loans			0			0			0			0			
Loans to depository institutions and other banks acceptances			0			0			0			0			
Loans to foreign governments and institutions			0			0			0			0			
Loans to individuals			0			0			0			0			
Agricultural loans			0			0			0			0			
Other foreign loans			0			0			0			0			
Lease financing receivables			0			0			0			0			
, and the second							•						•		
Debt securities		2,5	88,000		1,5	54,000		1,07	74,000		1,6	87,000			
Interest-bearing bank balances			24,000			34,000		3	39,000			22,000			
Total selected foreign assets		2,6	12,000		1,5	88,000		1,11	13,000		1,7	10,000			
Total foreign deposits			0			0			0			0			
Interest-bearing deposits			0			0			0			0			
Non-interest-bearing deposits			0			0			0			0			
							•								
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer #	Pct
Analysis Ratios															
Yield: Foreign loans							0			0					
Cost: Interest-bearing deposits															
														•	
Net Losses as a Percent of Foreign Loans by Type						_									
Real estate loans															
Commercial and industrial loans															
Foreign governments and institutions															
Growth Rates															
Net loans and leases							-100			-66.67					
Total selected assets	64.48			42.68			-34.91			-28.66					
Deposits															

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Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0			
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Retained credit exposure	0	0	0	0			
1-4 family residential loans	0	0	0				
Home equity lines	0	0	0				
Credit card receivables	0	0	0				
Auto loans	0	0	0				
Commercial and industrial loans	0	0	0				
All other loans and leases	0	0	0				
Unused commitments to provide liquidity (servicer advance)	0	0	0	0			
Seller's interest carried as securities and loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
Asset-backed commercial paper conduits	0	0	0	0	·		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0			
Liquidity commitments provided to conduit structures	0	0	0	0	·		

Г	42/24/2020	42/24/2040	40/04/0040	40/04/0047	42/24/2040
	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	
1-4 family residential loans	0	0	0	0	
Home equity lines	0	0	0	0	
Credit card receivables	0	0	0	0	
Auto loans	0	0	0	0	
Commercial and Industrial loans	0	0	0	0	
All other loans and leases	0	0	0	0	
Asset-backed commercial paper conduits	0	0	0	0	
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	
Liquidity commitments provided to conduit structures	0	0	0	0	
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans	·	·	·		·
Commercial and industrial loans					
All other loans and leases					

SAN FRANCISCO, CA

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Servicing, Securitization and Asset Sale Activities—Part 2

[12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
Percent of Total Securitization Activities by Type					
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure	0	0	0	0	
Total retained credit exposure and asset sale credit exposure	0	0	0	0	

Γ						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
30–89 Days Past Due Securitized Assets			•			•	
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commecial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total 30–89 days past due securitized assets	0	0	0	0			
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total 90+ days past due securitized assets	0	0	0	0			
Total past due securitized assets	0	0	0	0			
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total net losses on securitized assets	0	0	0	0			

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Servicing, Securitization and Asset Sale Activities—Part 3

	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016
30–89 Days Past Due Securitized Assets Percent of Type					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
uto loans					
commercial and industrial loans					
Il other loans and leases					
otal 30–89 days past due securitized assets					
		L			
0+ Days Past Due Securitized Assets Percent of Type					
-4 family residential loans					
ome equity lines					
redit card receivables					
uto loans and other consumer loans					
ommercial and industrial loans					
l other loans and leases					
otal 90+ days past due securitized assets					
otal past due securitized assets percent of securitized assets					
et Loss on Securitized Assets Percent of Type					
-4 family residential loans					
ome equity lines					
redit card receivables					
uto loans					
ommercial and industrial loans					
Il other loans and leases					
otal net losses on securitized assets					
0-89 Days Past Due Managed Assets Percent of Type					
-4 family residential loans					
ome equity lines					
redit card receivables					
ommercial and industrial loans					
Il other loans and leases					
otal managed loans past due 30–89 days					
, ,					
0+ Days Past Due Managed Assets Percent of Type					
-4 family residential loans					
ome equity lines					
redit card receivables					
ommercial and industrial loans					
l other loans and leases					
otal managed loans past due 90+ days					
		T	1	T .	
otal Past Due Managed Assets					
et Losses on Managed Assets Percent of Type					
-4 family residential loans					
ome equity lines					
redit card receivables					
ommercial and industrial loans					
Il other loans and leases					
et Losses on Managed Assets Percent of Total Managed Assets					

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Parent Company Income Statement

Γ						Percent	Change
Dollar Amount in Thousands	12/31/2020	12/31/2019	12/31/2018	12/31/2017	12/31/2016	1-Year	5-Year
Operating Income	<u> </u>	<u>.</u>		<u>.</u>			
ncome from bank subsidiaries	0	4,915,000	750,000	625,000		-100.00	
Dividends	0	4,915,000	750,000	625,000		-100.00	
Interest	0	0	0	0			
Management and service fees	0	0	0	0			
Other income.	0	0	0	0			
		<u> </u>	<u> </u>	<u> </u>			
ncome from nonbank subsidiaries	1,168,000	256,000	345,000	338,000		356.25	435.78
Dividends	1,166,000	233,000	327,000	334,000		400.43	439.81
Interest	2,000	23,000	18,000	4,000		-91.30	0.00
Management and service fees	0	0	0	0			
Other income.	0	0	0	0			
ncome from subsidiary holding companies							
Dividends						1	
Interest							
Management and service fees							
Other income.							
Total income from subsidiaries	1,168,000	5,171,000	1,095,000	963,000		-77.41	435.78
Total insome nome assistantes	1,100,000	0,111,000	1,000,000	000,000		77	100.70
Securities gains (losses)	0	0	0	2,000			
Other operating income	37,000	95,000	70,000	31,000		-61.05	164.29
Suiter operating modifier	01,000	00,000	70,000	01,000		01.00	104.20
Total operating income	1,205,000	5,266,000	1,165,000	996,000		-77.12	419.40
	,,	-,,	,,	,			
Operating Expenses							
Personnel expenses	62,000	63,000	59,000	13,000		-1.59	3000.00
Interest expense	281,000	257,000	187,000	116,000		9.34	219.32
Other expenses	84,000	35,000	22,000	18,000		140.00	265.22
Provision for loan and lease losses	0	0	0	0			
	'	<u>'</u>	<u>'</u>	<u>'</u>		'	
Total operating expenses	427,000	355,000	268,000	147,000		20.28	277.88
	, ,	<u> </u>	, , , , , , , , , , , , , , , , , , ,	<u> </u>			
Income (loss) before taxes	778,000	4,911,000	897,000	849,000		-84.16	553.78
Applicable income taxes (credit)	-45.000	9.000	-20.000	-27,000			
Extraordinary items	- 7	-,	-,,	0			
Income before undistributed income of subsidiaries	823,000	4,902,000	917,000	876,000		-83.21	414.38
		,,	,,,,,,	,		30	
Equity in undistributed income of subsidiaries	2,476,000	-1,198,000	2,590,000	1,478,000			92.39
Bank subsidiaries	2,915,000	-1,048,000	2,594,000	1,328,000			165.72
Nonbank subsidiaries	-439,000	-150,000	-4,000	150,000			
Subsidiary holding companies.	0	0	0	0		1	
Substance, Horaling Companion	o	•	0	•		1	
Net income (loss)	3,299,000	3,704,000	3,507,000	2,354,000		-10.93	127.99
	3,233,000	0,707,000	0,007,000	2,007,000		10.00	121.00
Memoranda							
Bank net income	2,915,000	3,867,000	3,344,000	1,953,000		-24.62	165.72
Nonbank net income	727.000	83.000	323,000	484,000		775.90	79.06
Subsidiary holding companys' net income.	0	05,000	0	0		110.00	1 3.00
Substituting to imparity a flet income	U	U	U	U			

BHC Name

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Parent Company Balance Sheet

		% of Total		% of Total	% c			Percent	Change
Dollar Amount in Thousands	12/31/2020	Assets	12/31/2019	Assets	12/31/2018 Asse		12/31/2016	1-Year	5-Year
Assets								'	
Investment in bank subsidiaries	25,549,000	38.50	16,326,000	55.14	17,050,000 61.1	6 13,281,000		56.49	176.83
Common and preferred stock	25,548,000	38.50	16,325,000	55.13	16,995,000 60.9	6 13,231,000		56.50	177.97
Excess cost over fair value	0	0	0	0	0	0			
Loans, advances, notes, and bonds	0	0	0	0	0	0			
Other receivables	1,000	0	1,000	0	55,000 0.2	0 50,000		0.00	-97.37
Investment in nonbank subsidiaries	30,810,000	46.43	8,175,000	27.61	6,426,000 23.0	5 6,356,000		276.88	489.89
Common and preferred stock	29,550,000	44.53	7,090,000	23.94	5,512,000 19.7	7 5,386,000		316.78	575.43
Excess cost over fair value	0	0	0	0		0 0			
Loans, advances, notes, and bonds	0	0	0	0	185,000 0.6				-100.00
Other receivables	1,260,000	1.90	1,085,000	3.66	729,000 2.6			16.13	231.58
Investment in subsidiary holding companies	0	0	0	0		0 0			
Common and preferred stock		0		0		0			
Excess cost over fair value	0	0	0	0		0 0			
Loans, advances, notes, and bonds		0		0		0			
Other receivables		0		0		0			
Assets Excluding Investment in Subsidiaries									
Net loans and leases	0	0	0	0	0	0 0			
Securities	9,636,000	14.52	4,433,000	14.97	3,478,000 12.4	8 3,346,000		117.37	450.94
Securities purchased (reverse repos)	0	0	0	0	0	0 0			
Cash and due from affiliated depository institution	0	0	0	0		0 0			
Cash and due from unrelated depository institution	0	0	401,000	1.35	593,000 2.1	3 275,000		-100.00	-100.00
Premises, furnishings, fixtures and equipment	5,000	0.01	6,000	0.02	6,000 0.0	2 7,000		-16.67	150.00
Intangible assets	77,000	0.12	76,000	0.26	74,000 0.2	7 0		1.32	
Other assets	288,000	0.43	193,000	0.65	250,000 0.9	0 228,000		49.22	75.61
Balance due from subsidiaries and related institutions	0	0	0	0	0	0			
Total assets	66,365,000	100.00	29,610,000	100.00	27,877,000 100.0	0 23,493,000		124.13	304.25
Liabilities and Capital									
Deposits	0	0	0	0	0	0 0			
Securities sold (repos)	0	0	0	0	0	0 0			
Commercial paper	0	0	0	0	0	0 0			
Other borrowings 1 year or less	1,199,000	1.81	700,000	2.36	0	0 900,000		71.29	
Borrowings with maturity over 1 year	8,613,000	12.98	6,730,000	22.73	6,826,000 24.4	9 3,792,000		27.98	205.97
Subordinated notes and debentures	0	0	0	0	0	0 0			
Other liabilities	459,000	0.69	430,000	1.45	379,000 1.3	6 276,000		6.74	142.86
Balance due to subsidiaries and related institutions	34,000	0.05	5,000	0.02	2,000 0.0	1 0		580.00	209.09
Total liabilities	10,305,000	15.53	7,865,000	26.56	7,207,000 25.8	5 4,968,000		31.02	241.79
Equity Capital	56,060,000	84.47	21,745,000	73.44	20,670,000 74.1	5 18,525,000		157.81	318.30
Perpetual preferred stock (income surplus)	7,733,000	11.65	2,793,000	9.43	2,793,000 10.0	2 2,793,000		176.87	430.02
Common stock	21,000	0.03	15,000	0.05	15,000 0.0			40.00	40.00
Common surplus	26,515,000	39.95	4,656,000	15.72	4,499,000 16.1	1		469.48	538.61
Retained earnings	21,975,000	33.11	19,960,000	67.41	17,329,000 62.1	6 14,408,000		10.10	95.28
Accumulated other comprehensive income	5,394,000	8.13	88,000	0.30	-252,000 -0.9			6029.55	
Other equity capital components	-5,578,000	-8.41	-5,767,000	-19.48	-3,714,000 -13.3	7 7			
Total liabilities and equity capital	66,365,000	100.00	29,610,000	100.00	27,877,000 100.0	0 23,493,000		124.13	304.25
Memoranda									
Loans and advances from bank subsidiaries	0	0	0	0	0	0 0			
Loans and advances from nonbank subsidiaries	0	0	0	0	0	0 0			
Notes payable to subsidiaries that issued TPS	0	0	0	0	0	0 0			
Loans and advances from subsidiary holding companies	0	0	0	0	0	0 0			
Subordinated and long-term debt 1 year or less	0	0	0	0	0	0 0			
Guaranteed loans to banks, nonbanks, and holding companies	0	0	0	0	0	0 0			

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Parent Company Analysis—Part 1

	1:	2/31/2020		12	2/31/2019		12	2/31/2018		1:	2/31/2017		1	2/31/2016	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer #	Pct
Profitability	20	1. 00 0	1	50	1. 00 0		2	1. 00			1. 00 0			1. 00	1.0
Net income / Average equity capital	9.38			17.30			17.53			13.41		1			$\overline{}$
Bank net income / Average equity investment in banks	13.05			22.76			22.15			15.50					+
Nonbank net income / Average equity investment in nonbanks	6.28			1.44			5.93			9.39					+
Subsidiary HCs net income / Average equity investment in sub HCs	0														1
Bank net income / Parent net income	88.36			104.40			95.35			82.97					1
Nonbank net income / Parent net income	22.04			2.24			9.21			20.56					1
Subsidiary holding companies' net income / Parent net income															1
Leverage		•			•			•			•				
Total liabilities / Equity capital	18.38	1	1	36.17	1		34.87			26.82	T T	1		T T	_
Total debt / Equity capital	17.50			34.17			33.02			25.33					+
Total debt + notes payable to subs that issued TPS / Equity capital	17.50			34.17			33.02			25.33					+-
Total debt + Loans guaranteed for affiliate / Equity capital	17.50			34.17			33.02			25.33					+
Total debt / Equity capital – excess over fair value	17.50			34.17			33.02			25.33					+-
Long-term debt / Equity capital	15.36			30.95			33.02			20.47					+-
Short-term debt / Equity capital	2.14			3.22			0			4.86					+-
Current portion of long-term debt / Equity capital	0			0.22			0			0					+
Excess cost over fair value / Equity capital	0			0			0			0					+-
Long-term debt / Consolidated long-term debt	72.80			100			99.24			98.42					+
	72.00			100			00.21			00.12					_
Double Leverage	00.00			407.00			400.00			400.50					_
Equity investment in subs / Equity capital	98.28			107.68			108.89			100.50					+
Total investment in subs / Equity capital	100.53			112.67			113.58			106					+
Equity investment in subs / Equity cap, Qual TPS + other PS in T1															+
Total investment in subs / Equity cap, Qual TPS + other PS in T1															
Double Leverage Payback															
Equity investment in subs – equity cap / Net income (X)	-0.29			0.45			0.52			0.04					_
Equity investment in subs – equity cap / Net income-div (X)				0.63			0.68			0.05					
Coverage Analysis															
Operating income-tax + noncash / Operating expenses + dividends	73.29			371.59			112.52			138.01					
Cash from ops + noncash items + op expense / Op expense + dividend	73.87			378.16			115.55			141.14					
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	83.38			86.50			116.32			82.31					
Pretax operating income + interest expense / Interest expense	376.87			2,010.89			579.68			831.90					
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	376.87			2,010.89			579.68			831.90					
Dividends + interest from subsidiaries / Interest expense + dividends	74.82			392.63			112.54			135.44					
Fees + other income from subsidiaries / Salary + other expenses	0			0			0			0					
Net income / Current part of long-term debt + preferred dividends (X)	13.75			23.01			21.52			14.35					
Other Ratios															
Net assets that reprice within 1 year / Total assets	12.28			11.51			8.78			12.12					T
Past Due and Nonaccrual as a Percent of Loans and Leases		•			•			•			•				
90+ days past due											1			1	$\overline{}$
Nonaccrual															+
Total															+
					1										_
Guaranteed Loans as a Percent of Equity Capital			_		1			1			1			1	_
To bank subsidiaries	0			0			0			0		-			+-
To nonbank subsidiaries	0			0			0			0					+
To subsidiary holding companies	0			0			0			0		-			+
Total	0			0			0	L	ш	0					
As a Percent of Consolidated Holding Company Assets															
Nonbank assets of nonbank subsidiaries	27.90			19.44			15.85			16.85					
Combined thrift assets (reported only by bank holding companies)	0			0			0			0					
Combined foreign nonbank subsidiary assets	0.04			0.02			0.04			0.04					\perp

SAN FRANCISCO, CA

City/State

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 Peer #
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Parent Company Analysis—Part 2

	1	2/31/2020		10	2/31/2019		13	2/31/2018		11	2/31/2017		1	2/31/2016	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer #	Po
Payout Ratios — Parent	Dilo	1 001 # 0	1 01	Bilo	1 001 # 0	1 00	Bilo	II CCI # O	1 01	Dilo	11 001 # 0	1 00	Bilo	11 001 #	
Dividends declared / Income before undistributed income	155.53			21.62			85.71			67.92				1	$\overline{}$
Dividends declared / Net income				28.62			22.41			25.28					+-
				12.35			13.60			10.02					_
let income – dividends / Average equity	5.74			12.33			13.00			10.02					
ercent of Dividends Paid															
Dividends from bank subsidiaries	0			463.68			95.42			105.04					\top
ividends from nonbank subsidiaries				21.98			41.60			56.13					1
Dividends from subsidiary holding companies				0			0			0.10				1	+
Dividends from all subsidiaries				485.66			137.02			161.18					+-
Dividends from all subsidialles	31.03			403.00			137.02			101.10					_
ayout Ratios — Subsidiaries:															
ercent of Bank Net Income															
ividends from bank subsidiaries	0			127.10			22.43			32					T
nterest income from bank subsidiaries				0			0			0					\top
lanagement and service fees from bank subsidiaries				0			0			0					+
other income from bank subsidiaries				0			0			0					+
				127.10			22.43			32					+
Operating income from bank subsidiaries	U			127.10			22.43			32					
ercent of Nonbank Net Income															
ividends from nonbank subsidiaries	160.39			280.72			101.24			69.01					\top
terest income from nonbank subsidiaries.				27.71			5.57			0.83					+
anagement and service fees from nonbank subsidiaries				0			0.01			0.00				1	+
9				0			0			0					+
ther income from nonbank subsidiaries Operating income from nonbank subsidiaries				308.43			106.81			69.83					+
ercent of Subsidiary Holding Companies' Net Income														•	
vividends from subsidiary holding companies															$\overline{}$
terest income from subsidiary holding companies														1	+
															+
lanagement and service fees from subsidiary holding companies														+	+
other income from subsidiary holding companies															+
Operating income from subsidiary holding companies															
ependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	0			93.33			64.38			62.75				1	\top
nterest income from bank subsidiaries				0			0			00					+
Anagement and service fees from bank subsidiaries				0			0			0				1	+
other income from bank subsidiaries				0			0			0					+-
Operating income from bank subsidiaries				93.33			64.38			62.75					+
Operating income from bank subsidiaries				30.00			04.00			02.70				1	\vdash
ividends from nonbank subsidiaries	96.76			4.42			28.07			33.53					\top
terest income from nonbank subsidiaries	0.17			0.44			1.55			0.40					
anagement and service fees from nonbank subsidiaries				0			0			0					
ther income from nonbank subsidiaries				0			0			0					\top
Operating income from nonbank subsidiaries				4.86			29.61			33.94					+
2,								•							
vidends from subsidiary holding companies	0			0			0			0					
terest income from subsidiary holding companies	0			0			0			0					
lanagement and service fees from subsidiary holding companies				0			0			0					
ther income from subsidiary holding companies				0			0			0					1
Operating income from subsidiary holding companies				0			0			0	<u> </u>				\top
, <u> </u>															
oans and advances from subsidiaries / Short term debt	0			0						0					\perp